OPEN MEETING



MEMORANDUM



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TO:

THE COMMISSION

7000 DEC 12 A 11: 45

FROM:

Utilities Division

AZ CORP COMMISSION DOCKET CONTROL

DATE:

December 12, 2008

RE:

IN THE MATTER OF THE APPLICATION OF TELECOM MANAGEMENT, INC. DBA PIONEER TELEPHONE FOR APPROVAL OF AN ASSET PURCHASE AGREEMENT WITH BROADWING COMMUNICATIONS, LLC. (DOCKET NOS.

T-04277A-08-0369 AND T-04176A-08-0369)

Introduction

On July 17, 2008, Telecom Management, Inc. dba Pioneer Telephone ("Pioneer") filed an application for approval of an Asset Purchase Agreement with Broadwing Communications, LLC ("Broadwing") whereby Pioneer will acquire Broadwing's Residential and Small, Medium and Enterprise ("SME") long distance customer accounts in Arizona. The Applicants do not request the transfer of Broadwing's Certificates of Convenience and Necessity ("CC&N") or other operating authority to Pioneer.

The Applicants state their belief that, "based upon review of the applicable statutes and regulations, that this transaction does not require prior Commission approval and, therefore, absent written notice to the contrary within thirty (30) days of the date of their application, the parties will proceed to consummate the transaction in a timely fashion."

Staff recommends conditional approval of this transaction. Staff also recommends approval of the Joint Applicants' October 22, 2008 request for a wavier of the Commission's rules pertaining to Consumer Protections for Unauthorized Carrier Changes, Arizona Administrative Code ("A.A.C.") R14-2-1901, et. seq.

The Parties

Pioneer is a Maine corporation with principal offices located at 583 Warren Avenue, Portland, Maine 04103. Pioneer is a certificated long distance telecommunications provider in Arizona.

Broadwing is a Delaware limited liability company and a wholly-owned subsidiary of Level 3 Communications, LLC, with principal offices located at 1025 Eldorado Boulevard, Broomfield, Colorado 80021. Broadwing is a certificated long distance telecommunications provider in Arizona.

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The Transaction

On July 9, 2008, the Applicants entered into an asset purchase agreement that contemplates that:

- a. Pioneer will acquire ownership, right, title and interest in and to substantially all of Broadwing's Residential and SME customer accounts, as defined in the asset purchase agreement and,
- b. Broadwing will receive the purchase price set forth in the asset purchase agreement.

Broadwing's customers will be given the opportunity to switch their service to a different carrier. Those Broadwing customers who choose not to switch their service to a different carrier will be provided service by Pioneer. Pioneer anticipates that none of Broadwing's customers will experience any increase in rates due to the Acquisition. To the extent that any of Broadwing's rates are not presently included in Pioneer's tariffs. Pioneer will amend its tariffs accordingly to include such rates. As a result, the transaction should not cause any inconvenience or confusion to Broadwing customers.

Broadwing's technical, managerial and financial personnel will assist with the transition and integration of the acquired assets after the transaction and Pioneer's technical, managerial and financial personnel will continue to serve the transferred Broadwing customers with the same high level of expertise.

The Applicants do not request transfer of Broadwing's Certificates of Convenience and Necessity ("CC&N") or other operating authority, to Pioneer. Broadwing will continue to provide telecommunications services to its large corporate customers in Arizona following the proposed transaction.

Staff's Analysis

The 2007 Annual Reports filed by the Applicants indicate that both companies are not Class A utilities.

The customer notices sent on August 5, 2008 to approximately 266 Residential and 189 SME customers were provided to Staff.

In response to Staff's data request, the Applicants on October 22, 2008 requested a wavier of the Commission's rules pertaining to Consumer Protections for Unauthorized Carrier Changes rules, A.A.C. R14-2-1901, et. seq.

Staff's Recommendations

Staff recommends approval of the proposed transaction conditioned on the following:

THE COMMISSION December 12, 2008 Page 3

> 1. That Pioneer submit, as a compliance filing, within sixty days of a Commission Decision in this matter, an affidavit that states that Pioneer has amended its proposed tariffs to include any of Broadwing's rates that were not previously included in Pioneer's tariffs.

Staff also recommends approval of the Joint Applicants' request for a wavier of the Commission's rules pertaining to Consumer Protections For Unauthorized Carrier Changes rules, A.A.C. R14-2-1901, et. seq.

LOV Ernest G. Johnson

Utilities Division

EGJ:AFF:lhm\WVC

ORIGINATOR: Armando Fimbres

BEFORE THE ARIZONA CORPORATION COMMISSION 1 2 MIKE GLEASON Chairman 3 WILLIAM A. MUNDELL Commissioner 4 JEFF HATCH-MILLER Commissioner KRISTIN K. MAYES 5 Commissioner **GARY PIERCE** 6 Commissioner 7 DOCKET NOS. T-04277A-08-0369 IN THE MATTER OF THE APPLICATION 8 OF TELECOM MANAGEMENT, INC. DBA T-04176A-08-0369 PIONEER TELEPHONE FOR APPROVAL OF AN ASSET PURCHASE AGREEMENT DECISION NO. 10 WITH BROADWING COMMUNICATIONS. **ORDER** LLC 11 12 Open Meeting 13 January 13 and 14, 2009 Phoenix, Arizona 14 BY THE COMMISSION: 15 FINDINGS OF FACT 16 Introduction 17 On July 17, 2008, Telecom Management, Inc. dba Pioneer Telephone ("Pioneer") 18 filed an application for approval of an Asset Purchase Agreement with Broadwing 19 Communications, LLC ("Broadwing") whereby Pioneer will acquire Broadwing's Residential and 20 Small, Medium and Enterprise ("SME") long distance customer accounts in Arizona. 21 Applicants do not request the transfer of Broadwing's Certificates of Convenience and Necessity 22 ("CC&N") or other operating authority, to Pioneer. 23 The Applicants state their belief that, "based upon review of the applicable statutes 2. 24 25 and regulations, that this transaction does not require prior Commission approval and, therefore, absent written notice to the contrary within thirty (30) days of the date of their application, the 26 parties will proceed to consummate the transaction in a timely fashion." 27 Staff recommends conditional approval of this transaction.

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4. Staff also recommends approval of the Joint Applicants' October 22, 2008 request for a wavier of the Commission's anti-slamming rules pertaining to Consumer Protections for Unauthorized Carrier Changes, Arizona Administrative Code ("A.A.C.") R14-2-1901, et. seq.

B. The Parties

- Pioneer is a Maine corporation with principal offices located at 583 Warren Avenue,
 Portland, Maine 04103. Pioneer is a certificated long distance telecommunications provider in Arizona.
- 6. Broadwing is a Delaware limited liability company and a wholly-owned subsidiary of Level 3 Communications, LLC, with principal offices located at 1025 Eldorado Boulevard, Broomfield, Colorado 80021. Broadwing is a certificated long distance telecommunications provider in Arizona.

C. <u>The Transaction</u>

- 7. On July 9, 2008, the Applicants entered into an asset purchase agreement that contemplates that:
 - a. Pioneer will acquire ownership, right, title and interest in and to substantially all of Broadwing's Residential and SME customer accounts, as defined in the asset purchase agreement and,
 - b. Broadwing will receive the purchase price set forth in the asset purchase agreement,
- 8. Broadwing's customers will be given the opportunity to switch their service to a different carrier. Those Broadwing customers who choose not to switch their service to a different carrier will be provided service by Pioneer. Pioneer anticipates that none of Broadwing's customers will experience any increase in rates due to the Acquisition. To the extent that any of Broadwing's rates are not presently included in Pioneer's tariffs. Pioneer will amend its tariffs accordingly to include such rates. As a result, the transaction should not cause any inconvenience or confusion to Broadwing customers. Those Broadwing customers who choose not to switch their service to a different carrier will receive service from Pioneer.
- 9. Broadwing's technical, managerial and financial personnel will assist with the transition and integration of the acquired assets after the transaction and Pioneer's technical,

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 managerial and financial personnel will continue to serve the transferred Broadwing customers with the same high level of expertise.

10. The Applicants do not request transfer of Broadwing's Certificates of Convenience and Necessity ("CC&N") or other operating authority, to Pioneer. Broadwing will continue to provide telecommunications services to its large corporate customers in Arizona following the proposed transaction.

D. Staff's Analysis

The 2007 Annual Reports filed by the Applicants indicate that both companies are non-Class A utilities.

- 11. The customer notices sent on August 5, 2008 to approximately 266 Residential and 189 SME customers were provided to Staff.
- 12. In response to Staff's data request, the Applicants on October 22, 2008 requested a wavier of the Commission's anti-slamming rules, rules pertaining to Consumer Protections For Unauthorized Carrier Changes rules, A.A.C. R14-2-1901, et. seq.

E. Staff's Recommendations

- 13. Staff recommends approval of the proposed transaction conditioned the following:
 - 1. That Pioneer submit, as a compliance filing, within sixty days of a Commission Decision in this matter, an affidavit that states that Pioneer has amended its proposed tariffs to include any of Broadwing's rates that were not previously included in Pioneer's tariffs.
- 14. Staff also recommends approval of the Joint Applicants' request for a wavier of the Commission's rules pertaining to Consumer Protections for Unauthorized Carrier Changes rules, A.A.C. R14-2-1901, et. seq.

CONCLUSIONS OF LAW

- 1. Telecom Management, Inc. dba Pioneer Telephone and Broadwing Communications, LLC are public service corporations within the meaning of Article XV of the Arizona Constitution.
- 2. The Commission has jurisdiction over Telecom Management, Inc. dba Pioneer Telephone and Broadwing Communications, LLC and of the subject matter in this filing.

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| 1 | 3. The Commission, having reviewed the filing and Staff's Memorandum dated | | | |
| 2 | December 12, 2008, concludes that it is in the public interest to grant this application. | | | |
| 3 | <u>ORDER</u> | | | |
| 4 | IT IS THEREFORE ORDERED that Telecom Management, Inc. dba Pioneer Telephone | | | |
| 5 | and Broadwing Communications, LLC's request for approval of an asset purchase agreement is in | | | |
| 6 | the public interest and is hereby granted. | | | |
| 7 | IT IS FURTHER ORDERED that Telecom Management, Inc. dba Pioneer Telephone and | | | |
| 8 | Broadwing Communications, LLC's request for a waiver of the Commission's anti-slamming | | | |
| 9 | rules, A.A.C. R14-1901, et. seq. is hereby granted. | | | |
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| 1 | IT IS FURTHER ORDE | IT IS FURTHER ORDERED that Pioneer submit, as a compliance filing, within sixty days | | | | |
| 2 | of a Commission Decision in this matter, an affidavit that states that Pioneer has amended its | | | | | |
| 3 | proposed tariffs to include any of Broadwing's rates that were not previously included in Pioneer's | | | | | |
| 4 | tariffs. | | | | | |
| 5 | IT IS FURTHER ORDE | RED that this Decision shall be become effective immediately. | | | | |
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| 7 | BY THE ORDER OI | THE ARIZONA CORPORATION COMMISSION | | | | |
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| 9 | CHAIRMAN | COMMISSIONER | | | | |
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| 12 | COMMISSIONER | COMMISSIONER COMMISSIONER | | | | |
| 13 | | IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive | | | | |
| 14 | | Director of the Arizona Corporation Commission, have hereunto, set my hand and caused the official seal of this | | | | |
| 15 | 5 1 1 1 | Commission to be affixed at the Capitol, in the City of | | | | |
| 16 | | Phoenix, this day of, 2008. | | | | |
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| 19 | | BRIAN C. McNEIL EXECUTIVE DIRECTOR | | | | |
| 20 | | EAECUTIVE DIRECTOR | | | | |
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SERVICE LIST FOR: Telecom Management, Inc. dba Pioneer Telephone, Broadwing 1 Communications, LLC 2 DOCKET NOS. T-04277A-08-0369 and T-04176A-08-0369 3 Mr. Leon Nowalsky, Esq. Nowalsky, Bronston & Gothard 3500 North Causeway Boulevard, Suite 1442 5 Metairie, Louisiana 70002 6 Counsel for Telecom Management, Inc. d/b/a Pioneer Telephone 7 Mr. Rogelio Peña 8 Corporate Counsel Level 3 Communications, LLC 9 1025 Eldorado Boulevard 10 Broomfield, Colorado 80021 Counsel for Broadwing Communications, LLC 11 Mr. Ernest G. Johnson 12 Director, Utilities Division 13 Arizona Corporation Commission 1200 West Washington Street 14 Phoenix, Arizona 85007 15 Ms. Janice M. Alward Chief Counsel, Legal Division 16 Arizona Corporation Commission 17 1200 West Washington Street Phoenix, Arizona 85007 18 19 20 21 22 23 24

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